2026 Appraisal Fall Forum

Expert Witness & Depositions

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Introductions:

- Ashley M. Mahoney, Esq.

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Introductions:



Examples of Expert Witness Services

- Testifying Expert



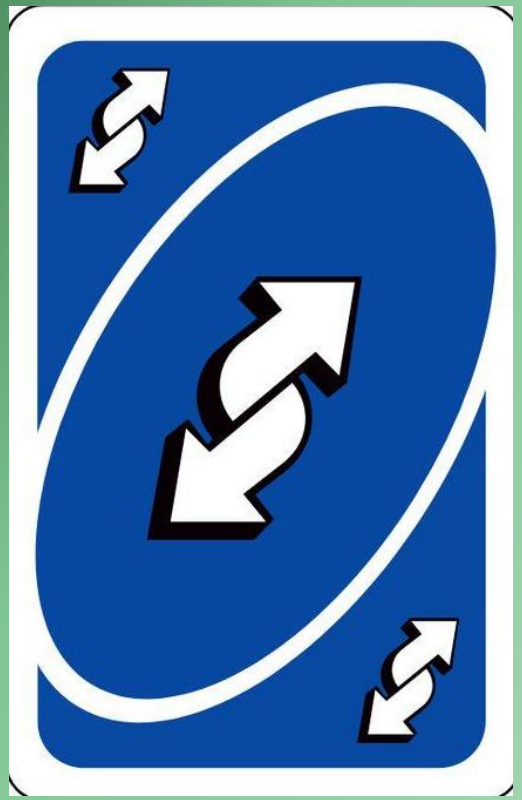
Examples of Expert Witness Services

- Consulting (Non-Testifying) Expert



Examples of Expert Witness Services

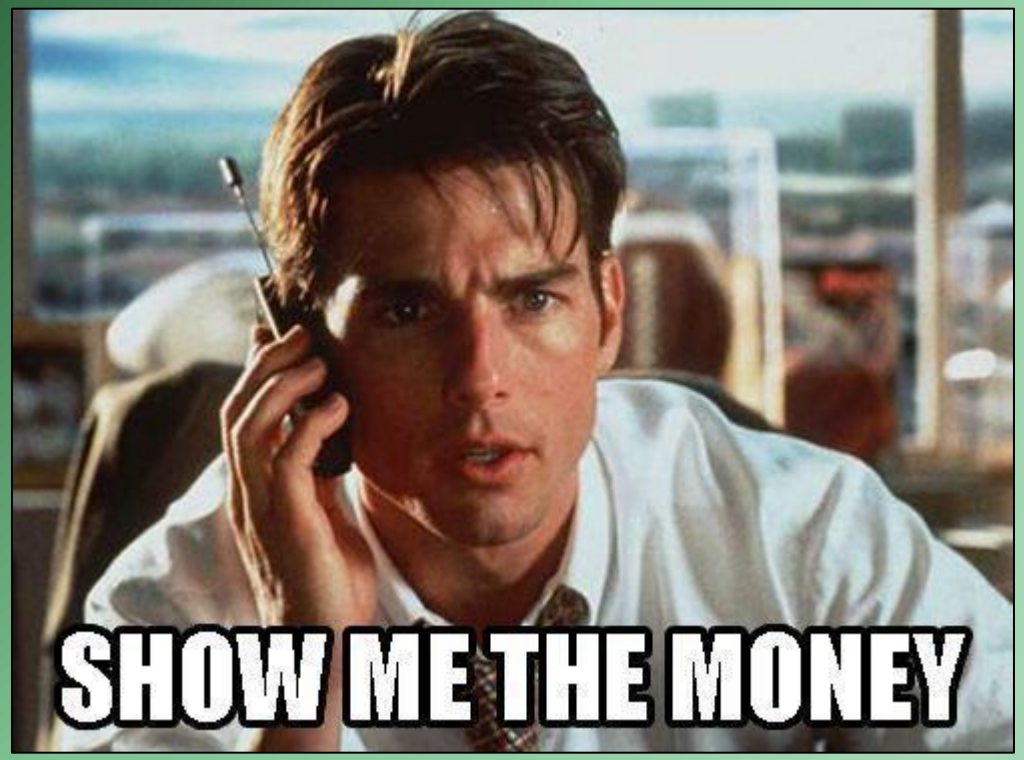
- Rebuttal Expert



When the opposing expert's own comparable sales support your value conclusion

Examples of Expert Witness Services

- Private Clients



Examples of Expert Witness Services

- Public Clients



We just need three more approvals before we can authorize the appraisal.

Report Preparation Considerations

- Report Author
- Report Assistance
- Draft Appraisals

Deposition Strategies & Motives

ATTORNEY: Is your appearance here this morning pursuant to a deposition notice which I sent to your attorney?
WITNESS: No, this is how I dress when I go to work.

ATTORNEY: ALL your responses MUST be oral, OK? What school did you go to?
WITNESS: Oral...

Deposition Strategies & Motives

- Motion Practice
- Expose Errors

Deposition Strategies & Motives

- Win or Lose at Deposition?



Trial Strategies & Motives

- Bench Trial

Judge: “And what makes you an expert?”
Appraiser: “Thirty years of experience and a lifetime of defending adjustments.”



Trial Strategies & Motives

- Jury Trial



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Questions